Majors available 2010
Faculty of Business and Economics, Caulfield Campus

Accounting Major

Students MUST complete all 6 compulsory major units:

- **AFF1000** Principles of accounting and finance (also completed in the common core)
- **AFF1121** Introduction to financial accounting (Prerequisite: AFF1000)
- **AFF2391** Cost information for decision making (Prerequisite: AFF1121)
- **AFF2491** Company reporting (Prerequisites: AFF1000 & AFF1121)
- **AFF3431** Performance measurement and control (Prerequisite: AFF2391)
- **AFF3491** Advanced financial accounting theory and practice (Prerequisite: AFF2491)

Students MUST complete an additional 2 major units from the following list:

- **AFF2631** Financial management (Prerequisite: AFF1000)
- **AFF2851** Accounting information systems and financial modelling (Prerequisite: AFF1000)
- **AFF3511** Strategic management accounting (Prerequisite: AFF2391)
- **AFF3631** Auditing and assurance (Prerequisite: AFF2491)
- **AFF3851** Advanced accounting information systems and financial modelling (Prerequisite: AFF2851)
- **AXF3551** International study program in accounting (Prerequisite: AFF2491 + 60% average)
- **BTF2220** Corporations law and trusts (Prerequisite: BTF1010)
- **BTF9311** Taxation law (Prerequisite: BTF1010)
- **ECF1200** Macroeconomics
- **ETX2121** Data analysis in business (Prerequisite: ETX1100)

Banking and Finance Major

Students MUST complete all 6 compulsory major units:

- **AFF1300** Money and capital markets
- **AFF2401** Commercial banking and finance (Prerequisite: AFF1300)
- **AFF2631** Financial management (Prerequisite: AFF1000)
- **AFF3121** Investments and portfolio management (Prerequisite: AFF2631)
- **AFF3841** Lending decisions (Prerequisite: AFF2401)
- **MGX3100** Management ethics and corporate governance (Prerequisite: must have passed 12 units, 72 credit points)

Students MUST complete an additional 2 major units from the following list:

- **AFF2701** Equity markets (Prerequisites: AFF1300 & ETX1100)
- **AFF2851** Accounting information systems and financial modelling (Prerequisite: AFF1000)
- **AFF3111** Personal financial planning (Prerequisite: AFF2631)
- **AFF3301** Money market operations
- **AFF3331 OR** International banking and finance (Prerequisite AFF2401)
- **AXF371** International study program in banking and finance (Prerequisite: AFF2401 or AFF2631 – and 60% average)
- **AFF3351** Investment banking (Prerequisites: AFF2401 & AFF2631)
- **AFF3651** Treasury management (Prerequisite: AFF2401)
- **AFF3751** Futures and options markets (Prerequisite: AFF2401)
- **BTF2601** Banking law (Prerequisite: BTF1010)
- **ECF1200** Macroeconomics
- **ECF2331** Macroeconomic and monetary policy (Prerequisites: ECF1100 & ECF1200)
- **ETF3300** Quantitative methods for financial markets (Prerequisites: ETX2121/2111 & AFF2631)
- **ETX2121** Data analysis in business (Prerequisite: ETX1100)
Economics Major

Students MUST complete all 6 compulsory major units:
- ECF1100 Microeconomics (also completed in the common core)
- ECF1200 Macroeconomics
- ECF2331 Macroeconomic and monetary policy (Prerequisites: ECF1100 & ECF1200)
- ECF2731 Managerial economics (Prerequisite: ECF1100)
- ECF3121 Economics of international trade (Prerequisite: TBA) < unit not offered until 2011>
- ECF3900 Business economics (Prerequisite: ECF1100)

Students MUST complete an additional 2 major units from the following list:
- AFF1300 Money and capital markets
- BTF2220 Corporation law (Prerequisite: BTF1010)
- ECF2450 Sports economics (Prerequisite: ECF1100)
- ECF2721 Trade finance and foreign exchange (Prerequisite: ECF1200)
- ECFX2550/3550 Business in Asia (Prerequisite: ECF1100 or ECF1200)
- ETF2700 Mathematics for business (Prerequisite: ETX1100)
- ETX2121 Data analysis in business (Prerequisite: ETX1100)
- MGF2351 International business (Prerequisite: MGF1010 recommended)

Econometrics Major

Students MUST complete two of the following three units:
- ETF2100 Introductory econometrics (Prerequisite: ETX1100)
- ETX1100 Business statistics (also completed in the common core)
- ETX2121 Data analysis in business (Prerequisite: ETX1100)

Students MUST complete an additional 6 major units from the following list:
- ETF2480 Business modelling (Prerequisite: ETX1100)
- ETF2700 Mathematics for business (Prerequisite: ETX1100)
- ETF3200 Quantitative business analysis (Prerequisite: ETX2111 or ETX2121)
- ETF3300 Quantitative methods for financial markets (Prerequisite: ETX2111, ETX2121 or AFF2631)
- ETF3480 Optimisation for managers (Prerequisite: ETF2480)
- ETF3500 Survey data analysis (Prerequisite: ETX2111, ETX2121 or MKF2121)
- ETF3600 Quantitative models for business research (Prerequisite: ETX2111 or ETX2121)
- ETX3231 Business forecasting (Prerequisite: ETX2100 or ETX2111)

Human Resource Management Major

Students MUST complete all 6 compulsory major units:
- MGF1010 Introduction to management (also completed in the common core)
- MGF2341 Managing employee relations
- MGF2661 Human resource management (Prerequisite: MGF1010 recommended)
- MGF3430 International human resource management (Prerequisite: MGF2661)
- MGF3881 Current issues in human resource management (Prerequisite: MGF2661)
- MGX3441 Human resource strategy (Prerequisite: MGF2661)

Students MUST complete an additional 2 major units from the following list:
- BTF2991 Employment law (Prerequisite: BTF1010)
- MGF2111 Organisational behaviour (Prerequisite: MGF1010 recommended)
- MGF2511 Managing quality, innovation and knowledge
- MGF3361 Performance management (Prerequisite: MGF2661)
- MGF3420 Human resource development (Prerequisite: MGF2661)
- MGF3450 Managing conflict
- MGF3621 Organisational change (Prerequisite: MGF1010)
- MGX3991 Leadership principles and practices (Prerequisite: MGF1010 recommended)
### Business Law Major

**Students MUST complete 2 compulsory major units:**

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<tr>
<th>Code</th>
<th>Title</th>
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<tbody>
<tr>
<td>BTF1010</td>
<td>Commercial law <em>(also completed in the common core)</em></td>
</tr>
<tr>
<td>BTF2220</td>
<td>Corporations law and trusts <em>(Prerequisite: BTF1010)</em></td>
</tr>
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</table>

**Students MUST complete an additional 6 major units from the following list:**

<table>
<thead>
<tr>
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<tbody>
<tr>
<td>BTF2223</td>
<td>Corporate crime <em>(Prerequisite: BTF1010)</em></td>
</tr>
<tr>
<td>BTF2601</td>
<td>Banking law <em>(Prerequisite: BTF1010)</em></td>
</tr>
<tr>
<td>BTF2991</td>
<td>Employment law <em>(Prerequisite: BTF1010)</em></td>
</tr>
<tr>
<td>BTF3091</td>
<td>Stock exchange and derivatives law <em>(Prerequisite: must have passed 4 units)</em></td>
</tr>
<tr>
<td>BTF3100</td>
<td>Environmental law for business</td>
</tr>
<tr>
<td>BTF3181</td>
<td>Marketing law <em>(Prerequisite: BTF1010)</em></td>
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<tr>
<td>BTF3201</td>
<td>International trade law <em>(Prerequisite: BTF1010)</em></td>
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<tr>
<td>BTF3900</td>
<td>Research project in business law and taxation <em>(Prerequisite: must have passed 12 units from BusEco)</em></td>
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<tr>
<td>BTF3931</td>
<td>Taxation law <em>(Prerequisite: BTF1010)</em></td>
</tr>
<tr>
<td>BTF3951</td>
<td>Business taxation and GST <em>(Prerequisite: BTF3931)</em></td>
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</table>

### Management Major Units

**Students MUST complete all 6 compulsory major units:**

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<tr>
<th>Code</th>
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<tbody>
<tr>
<td>MGF1010</td>
<td>Introduction to management <em>(also completed in the common core)</em></td>
</tr>
<tr>
<td>MGF1100</td>
<td>Managerial communication</td>
</tr>
<tr>
<td>MGF2111</td>
<td>Organisational behaviour <em>(Prerequisite: MGF1010 recommended)</em></td>
</tr>
<tr>
<td>MGF2351</td>
<td>International business <em>(Prerequisite: MGF1010 recommended)</em></td>
</tr>
<tr>
<td>MGF3401</td>
<td>Strategic management <em>(Prerequisite: MGF1010)</em></td>
</tr>
<tr>
<td>MGF3621</td>
<td>Organisational change <em>(Prerequisite: MGF1010)</em></td>
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</table>

**Students MUST complete an additional 2 major units from the following list:**

<table>
<thead>
<tr>
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<tbody>
<tr>
<td>MGF2341</td>
<td>Managing employee relations</td>
</tr>
<tr>
<td>MGF2511</td>
<td>Managing quality, innovation and knowledge</td>
</tr>
<tr>
<td>MGF2661</td>
<td>Human resource management <em>(Prerequisite: MGF1010)</em></td>
</tr>
<tr>
<td>MGF3361</td>
<td>Performance management <em>(Prerequisite: MGF2661)</em></td>
</tr>
<tr>
<td>MGF3381</td>
<td>Managing information systems</td>
</tr>
<tr>
<td>MGF3681</td>
<td>International management <em>(Prerequisite: MGF1010)</em></td>
</tr>
<tr>
<td>MGX3771</td>
<td>Operations management <em>(Prerequisite: must have passed 12 units, 72 credit points)</em></td>
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<tr>
<td>MGX3991</td>
<td>Leadership principles and practices <em>(Prerequisite: MGF1010 recommended)</em></td>
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### Marketing Major Units

**Students MUST complete all 7 compulsory major units:**

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<tr>
<th>Code</th>
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<tbody>
<tr>
<td>MKF1120</td>
<td>Marketing theory and practice <em>(also completed in common core)</em></td>
</tr>
<tr>
<td>MKF2111</td>
<td>Buyer behaviour <em>(Prerequisite: MKF1120)</em></td>
</tr>
<tr>
<td>MKF2121</td>
<td>Market research methods <em>(Prerequisites: MKF1120 &amp; (ETX1100 or PSY1022)</em></td>
</tr>
<tr>
<td>MKF2131</td>
<td>Marketing decision analysis <em>(Prerequisite: MKF2121)</em></td>
</tr>
<tr>
<td>MKF3312</td>
<td>Marketing planning and implementation <em>(Prerequisites: MKF2111 &amp; MKF2121)</em></td>
</tr>
<tr>
<td>MKF3131</td>
<td>Strategic marketing <em>(Prerequisites: MKF2111 or MKF2121 &amp; MKF3121)</em></td>
</tr>
<tr>
<td>MKF3461</td>
<td>Marketing communication <em>(Prerequisite: MKF1120 &amp; MKF2111)</em></td>
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**Students MUST complete an additional unit from the level two and three units offered by the Department of Marketing at the Caulfield Campus. The unit BTF3181 may also be chosen as part of the marketing major in this degree.**

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## Psychology Major Units (second major only)

Students MUST complete all 9 compulsory major units:

- PSY1011**  Psychology A
- PSY1022  Psychology B
- PSY2031  Developmental and biological psychology (Prerequisite: PSY1011 and PSY1022)
- PSY2042  Cognitive and social psychology (Prerequisite: PSY1011 and PSY1022 – Corequisite: PSY2051)
- PSY2051**  Research design and analysis (Prerequisite: PSY1011 and PSY1022)
- PSY3032  Abnormal psychology (Prerequisite: PSY2031)
- PSY3041  Psychological testing, theories of ability and ethics (Prerequisite: PSY2051)
- PSY3051  Perception and personality (Prerequisite: PSY2031)
- PSY3062  Research methods and theory (Prerequisite: PSY2051, and at least two of PSY2031, PSY2042 OR PSY3041)

Students MUST complete an additional 1 major units from the following list:

- PSY2112  Organisational psychology (Prerequisite: Must have passed 8 units)
- PSY3100  Advanced psychobiology: Brain and behaviour <insert prereqs>
- PSY3120  Introduction to counselling (Prerequisite: 2 level 2 PSY units)
- PSY3130  Health psychology (Corequisite: PSY2031)
- PSY3150  Contemporary social psychology (Prerequisite: PSY2042)
- PSY3160  Psychology of language (Prerequisite: PSY2051)
- PSY3170  Decision making in professional settings (Prerequisite: PSY2031. Corequisite: PSY2042)
- PSY3180  Human neuropsychology: Developmental and neurodegenerative disorders (Prerequisite: PSY2031. Corequisite: PSY2042)
- PSY3190  Addiction studies (Prerequisite: PSY1011, PSY1022 and PSY2031)

*PSY1011 and PSY2051 may count as additional business units under section (a.)(iii.) of the degree requirements and a further eight psychology units as per the above list under section (b.) of the degree requirements. Together this completes a 10 unit psychology major accredited by the Australian Psychology Accreditation Council (APAC) as a second major.

Due to accreditation requirements, students may not be able to obtain a second major outside the Faculty. Detailed professional recognition information can be found in the online handbook at:


*Units required for associate membership of and entry to the CPA Program of CPA Australia:

AFF1000, AFF1121, AFF2391, AFF2491, AFF2631, AFF2851, AFF3431, AFF3491, BTF1010, BTF2220, ECF1100, ETC1100. Elective units: AFF3631, BTF3931. While CPA does not require the elective units for admission as an associate member, students are advised to include the elective units in their course.

^Units required for entry to the Chartered Accountants Program of The Institute of Chartered Accountants in Australia

AFF1000, AFF1121, AFF2391, AFF2491, AFF2631, AFF3431, AFF3491, AFF3631, BTF1010, BTF2220, BTF3931.

**RESPONSIBILITY FOR UNIT CHOICE**

Students are advised that, while the course advisors will endeavour to give every possible assistance and advice concerning unit choice, the onus is on students to ensure that units selected meet degree regulations and requirements.

Students should refer to the University Handbook for further information on course and unit details