B2001 – Bachelor of Commerce  
Course Structure (Commencing 2016)

Course Requirements

The course comprises 144 points, of which 96 points must be commerce units from the Clayton campus and 48 points are free electives. This is a comprehensive course, structured in three parts, each of 48 points:

Part A – Commerce specified study (48 points)

Part B – Commerce listed major (48 points). Complete at least one commerce major listed from the Clayton campus. A major requires eight units with a maximum of 2 units at level 1 (12 points) and at least 3 units (18 points) at level 3.

Part C – Free elective study (48 points). These elective units may be chosen from within the Bachelor of Commerce course including units to extend your major, or to complete a second listed major or minor(s).

Additional degree requirements:

- A minimum of 16 units (96 points) must be commerce units from the Clayton campus.
- A maximum of 10 units (60 points) at level 1.
- A minimum of six units (36 points) at level 3, with at least four units (24 points) must be from the Faculty of Business and Economics at Clayton campus.

Note that at most two units may contribute towards two majors or a major and a minor.

If you intend to, or may, undertake an Honours year, you should ensure you complete the specific units required for Honours in your chosen major area of study.

Commerce specified study (48 points)

Students must complete 8 compulsory commerce specified units:

- ACC1200 OR ACC1100 Accounting for managers OR Introduction to financial accounting
- BTC1110 Commercial law
- ECC1000 Principles of microeconomics
- ETC1000 Business and economic statistics
- MGC1010 Principles of management
- MKC1200 Principles of marketing
- Elective One elective commerce unit offered on the Clayton campus
- Capstone portfolio unit Select one unit from the list below:
  - BEX3500 Current issues in commerce
  - BEX3350 Investigative project in business
  - BEX3450 Investigative project in business (12 points)
- Corporate project
  - ACX3500 International study program in accounting
  - BEX3622 Issues in global business
  - BEX3722 Engaging with international business
  - BFX3871 International study program in banking and finance
  - MKX3521 International study program in marketing
- International experience
  - BEX3006/BEX3106 Industry based learning project
  - BEX3012/BEX3112 Industry based learning project (12 points)
  - BEX3024 Industry based learning project (24 points)
  - MKX3631 Marketing Internship

Commerce major (48 points)

Students MUST complete at least one Commerce listed major from your campus of enrolment. A major of 8 units with no more than 2 units (12p) at Level 1 and at least 3 units (18p) at Level 3.

Open Elective Units (48 points)

Students MUST complete further 8 units of electives or to complete a second major of a minor(s). Note that, at most, two level one units may be counted towards two majors or a major and a minor.
## B2001 - Bachelor of Commerce

**Recommended Course Progression (commencing 2016) – BEHAVIOURAL COMMERCE**

### Year level 1

<table>
<thead>
<tr>
<th>Specified study(Compulsory)</th>
<th>Specified study(Compulsory)</th>
<th>Specified study(Compulsory)</th>
<th>Major unit @ Clayton</th>
</tr>
</thead>
<tbody>
<tr>
<td>ACC1100 Intro to financial accounting</td>
<td>ECC1000 Principles of microeconomics</td>
<td>MGC1010 Introduction to Management</td>
<td>PSY1011 Psychology 1A</td>
</tr>
<tr>
<td>OR ACC1200 Accounting for managers</td>
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</tbody>
</table>

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<th>Specified study(Compulsory)</th>
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<th>Major unit @ Clayton</th>
</tr>
</thead>
<tbody>
<tr>
<td>MKC1200 Principles of Marketing</td>
<td>BTC1110 Commercial Law</td>
<td>PSY1022 Psychology 1B</td>
</tr>
</tbody>
</table>

### Year level 2

<table>
<thead>
<tr>
<th>Major unit @ Clayton</th>
<th>Specified study(Compulsory)</th>
<th>Elective</th>
<th>Commerce elective from Clayton campus</th>
</tr>
</thead>
<tbody>
<tr>
<td>PSY2051 Research design and analysis</td>
<td>ETC1000 Business &amp; economics statistics</td>
<td>Student’s choice</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Major unit @ Clayton</th>
<th>Major unit @ Clayton</th>
<th>Elective</th>
<th>Elective</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGC3130 The management of change</td>
<td>Student’s choice</td>
<td>Student’s Choice</td>
<td>Student’s Choice</td>
</tr>
</tbody>
</table>

### Year level 3

<table>
<thead>
<tr>
<th>Major unit @ Clayton</th>
<th>Major unit @ Clayton</th>
<th>Elective</th>
<th>Elective</th>
</tr>
</thead>
<tbody>
<tr>
<td>MGX3991 Leadership principles and practices</td>
<td>PSY3041 Psychological testing, theories of ability and ethics</td>
<td>Student’s Choice</td>
<td>Student’s Choice @ Level 3</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Major unit @ Clayton</th>
<th>Elective</th>
</tr>
</thead>
<tbody>
<tr>
<td>From major list</td>
<td>Student’s Choice @ Level 3</td>
</tr>
</tbody>
</table>

### Capstone Portfolio unit @ Level 3 | Elective |

#### RESPONSIBILITY FOR UNIT CHOICE

Students are advised that, while the course advisors will endeavour to give every possible assistance and advice concerning unit choice, the onus is on students to ensure that units selected meet degree regulations and requirements.

Students should refer to the University Handbook for further information on course and unit details


### CHECKLIST

- MUST complete a minimum of 16 units from Faculty of Business and Economics at Clayton campus.
- Complete 8 units of compulsory specified study
- A least one major of 8 units from Faculty of Business and Economics Clayton Campus (maximum on 2 units at Level 1 and a minimum of three units at Level 3).
- MUST have a minimum of 6 units at Level 3, of which 4 units MUST be from Faculty of Business and Economics Clayton Campus.
- MAXIMUM of 10 units at Level 1.